

# Breakthrough Seminar

## Unlike Anything You've Experienced

# Switched-On Management™

Presented by Dr. Jerry V. Teplitz

### Personal "Re-Engineering" Makes What Was Once Difficult Easy To Do

The *Switched-On Management* Seminar is a management development program for individuals who are responsible for creating a more effective and dynamic organization. The seminar provides a method for personal re-engineering, which enables managers to adapt quickly and successfully to the changing environment.

The personal technology we use to accomplish this goal is called Educational Kinesiology, which is the process of using specific movement exercises to access untapped capabilities. This allows what was difficult to become easy to do.

The *Switched-On Management* Seminar will strengthen the management skills you already have and give you the mental agility to add to your skills with surprising ease and levels of confidence.

The Switched-On Management Seminar covers the following areas:

#### Managing Resources

In this mode, the manager defines, discovers, and establishes the boundaries that will best support the fulfillment of the corporate mission and objectives. This is primarily a reflective role. Having established a clear sense of purpose, the "switched-on" manager can then provide assurance, direction, and motivation to her staff and herself.

#### Planning & Decision-Making

This section deals with the classic managerial functions of planning, organizing, and decision-making.

To increase the reliability of the decision-making process, the manager must be capable of creating

strategies and road maps that assist in recognizing, organizing, and clarifying the alternative choices.

#### Directing & Problem Solving

Good managers have a highly trained team of networkers on whom they can rely for astute observations and problem-solving contributions. The "switched-on" manager is an excellent negotiator and facilitator. These functions are supported by his ability to relate with people authentically and naturally.

#### Communication & Team Building

As an effective team builder, the "switched-on" manager functions naturally in a cooperative environment and possesses the personal skills to be an objective participant in team sessions.

#### Being Productive &

#### Supporting Company Goals

The manager's function here is to stabilize, support, and nurture the workforce so that workers feel centered and focused on generating the required throughput.

The "switched-on" manager in performance of this role is interested in ensuring that all of his subordinates and/or team members are all moving toward the goal.



#### Total Quality Management

In this mode, corporate ethics and values are upheld as the company moves through the life-sustaining process of transforming its goods and services into profits. The "switched-on" manager has an inner balance and strength that reflects outwardly, thus providing inspiration to others. The key to this ability is found in sustaining all relationships while in alignment with the manager's core values.

SEMINAR: ONE & ONE HALF DAYS

When: March 8 & 9, 2010  
Virginia Beach, VA

Day 1: 9:00 a.m. - 5:00 p.m.  
(Registration: 8:30 - 9:00 am)  
Day 2: 9:00 a.m. - 12 noon

Dress: Casual (Women - Pants)  
Location to be determined

Cost: \$450.00  
(See Registration Form for  
Early Registration Discount)

Jerry Teplitz Enterprises, Inc.  
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Fax: (757) 496-9955  
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# "The process is simple and amazingly effective with proven instant results!"

Patricia Scott, Management Consultant, Guelph, Ontario

"As a result of the 'Switched-On Management' Seminar, I am able to accomplish more in less time ... I've stopped feeling stressed-out by too much to do in too little time. Almost daily, I apply the quick stress management techniques I have learned. I've also gained insights into how I relate to those I manage ... and how the people I manage affect how I feel and behave."

Kay W. Hurley, Director of Membership Services, Tidewater Builders Association, Virginia

"This is an organized, user friendly system. It's excellent."

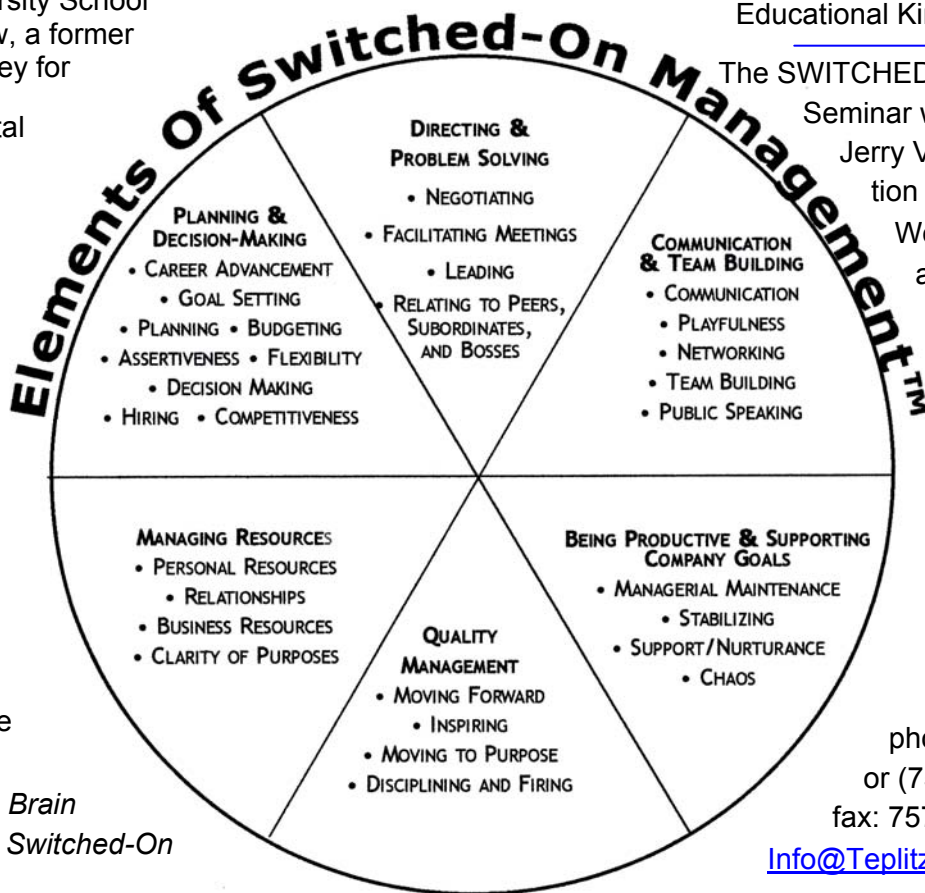
Katherine Marshall, Manager, Dallas, TX



**ABOUT YOUR INSTRUCTOR...**  
Dr. Jerry V. Teplitz is a graduate of Northwestern University School of Law, a former attorney for

*Living*, and is listed in several editions of "Who's Who In America." Dr. Teplitz's clients have included IBM, Motorola, Time, Inc., and the

Government Executive Institute. He is a certified Educational Kinesiology Instructor, and has served on the Board of the Educational Kinesiology Foundation.



The SWITCHED-ON MANAGEMENT Seminar was created by Dr. Jerry V. Teplitz in conjunction with Edward Wondoloski, C.P.A. and a Professor of Management at Bentley College.

For more information or to register, contact:

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the Illinois Environmental Protection Agency. He also holds a doctorate degree in Wholistic Health Sciences from Columbia Pacific University. Dr. Teplitz has been president of his own consulting firm for 29 years and is an accomplished professional speaker, having spoken to over one million people. He is the author of the books *Managing Your Stress, Brain Gym for Business*, and *Switched-On*

YES! Register me for the 1 ½ day SWITCHED-ON MANAGEMENT seminar on:

\_\_\_\_ March 8 & 9, 2010 - Virginia Beach, VA  
(Exact location to be determined)  
Contact: Sandra Lee/800-777-3529

I am registering for:

\_\_\_\_ Early Registration @ \$375  
(Until Feb. 15)  
\_\_\_\_ Regular Registration @ \$450  
(Feb. 16 - Feb. 22)  
\_\_\_\_ Late Registration @ \$525  
(Feb. 23 - March 8)

Enclosed is my \$100 deposit which is refundable up to 7 days before the class.

\_\_\_\_ I'd like to pay by credit card.  
\_\_\_\_ I've enclosed my check.

## Registration Form

Full Name \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Day Phone \_\_\_\_\_ Fax \_\_\_\_\_ Date \_\_\_\_\_  
Email \_\_\_\_\_  
Visa/MC/AMEX/Discover \_\_\_\_\_  
Expires \_\_\_\_\_ CVV# \_\_\_\_\_ BILLING Zip \_\_\_\_\_  
Signature \_\_\_\_\_

You will be receiving information on the exact location, hotels & directions via email or fax

I understand that SWITCHED-ON MANAGEMENT has a no-risk, no-hassle, 100% money-back guarantee at the conclusion of the day.

Mail to: Jerry Teplitz Enterprises, Inc., 1304 Woodhurst Drive, Virginia Beach, VA 23454  
or Call 1-800-77-RELAX, or FAX (757) 496-9955, or Email [Info@Teplitz.com](mailto:Info@Teplitz.com)  
[www.Teplitz.com](http://www.Teplitz.com)