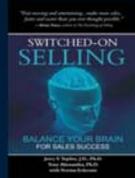


# Switched-On Selling A Proven Breakthrough Sales Program

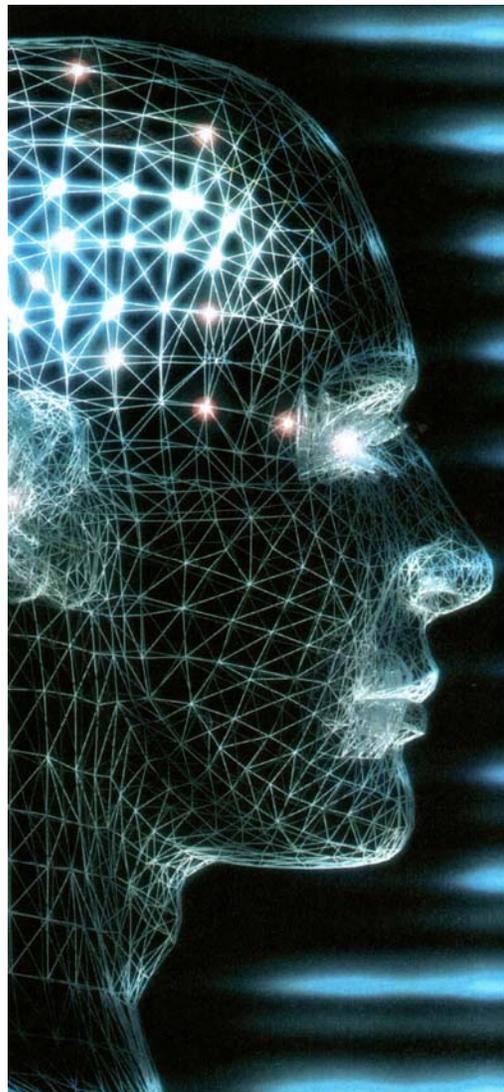
Reshape and revitalize your approach to sales  
with author and instructor Jerry V. Teplitz, J.D., Ph.D., CSP

Examine the validation research at  
<http://www.teplitz.com/BrainGymResearch.htm>



## “Switch on” your potential to:

- BREAK through sales blocks
- PREVENT sales burnout
- TAKE the chill out of cold calling
- TURN OFF stress and negative emotions
- IMPROVE your ability to follow-up
- MANAGE your time and DO your paperwork
- ENERGIZE your day with a 7-minute Tune-up
- COMMUNICATE with ease and power



## ONE-DAY SEMINAR

Date: June 29, 2018

Location: TechCode

1172 Castro Street

Mountain View, CA 94040

9:00 a.m.—5:00 p.m.

- Discount for Early Registration
- Money-Back Guarantee

### PLUS IF YOU DO THE EARLY BIRD REGISTRATION

You'll receive a FREE e-book of Dr. Teplitz  
Amazon Bestseller  
*Switched-On Selling:  
Balance Your Brain For Sales Success*

### Partial Client List:

A-Active Termite & Pest Control  
Allen Edwin Homes  
Bank Newport  
E T Lawson  
Evergreen  
Farm Credit  
First Capital Bank of Texas  
Forshaw, Inc.  
Morris Group  
Sandler Training

## Switched-On Selling

Have you ever avoided making phone calls?

Has your mind ever gone blank while you were handling objections?

Have you ever felt “blocked” when it came time to close?

If you answered ‘yes’ to any question, **SWITCHED-ON SELLING** is for you.

**The Switched-On Selling Seminar** works by “switching on” the lines of communication between your left and right brain hemispheres. Based on the Amazon #1 best-selling book *Switched-On Selling: Balance Your Brain for Sales Success*, the course works on the principle that you perform at your optimum—mentally, physically and emotionally—when the two sides of your brain coordinate their functioning. This dynamic course will help you build confidence, improve organization, think more quickly on your feet, and overcome blocks to sales success.

## Your Instructor

Dr. Jerry V. Teplitz is a graduate of Northwestern University School of Law, a former attorney for the Illinois Environment Protection Agency, and he also has received a doctorate in Holistic Health Sciences.

Since 1974, Dr. Teplitz has been president of his own business consulting firm where his clients have included IBM, Motorola, Holiday Inns, and the Government Executive Institute.

Dr. Teplitz is also an accomplished professional public speaker who has spoken to over one million people. He earned the title “Certified Speaking Professional” from the National Speakers Association and was selected as an “Association Excellence Speaker” by the Canadian Society of Association Executives.

Dr. Teplitz is the author of several Amazon Bestseller books, *Switched-On Selling: Balance Your Brain For Sales Success* and *Switched-On Networking: Balance Your Brain For Networking Success*. His other books include *Managing Your Stress*, *Brain Gym for Business*, and *Switched-On Living*.

*“The Switched-On Selling experience had the greatest impact in the shortest period of time of any program I have seen in my many years in sales management.”*  
Robert E. Donovan, Director of Life Sales (South Carolina Farm Bureau)

# Switched-On Selling

"We have truly benefited from the knowledge and methods that you have taught us. In fact we have enjoyed a consistent number of sales since your seminar. It really seems that all involved have been given extra tools for success."

Greg DeHann  
Allen Edwin Homes

"It is with great enthusiasm that I make this recommendation for Dr. Jerry Teplitz and the Switched-On Selling (SOS) seminar. The results that my company has experienced are better than promised and has positively changed our projected sales forecast for 2009—2010. In fact, we experienced an immediate and positive response in the measurable activity of our sales people. Over the past year we have doubled profits. And this is in the middle of the recession and slow recovery! Six of the eight attendees are now our top sales performers. One of our people increased his sales 300%. We became the #1 distributor on two of our high end product lines.

I truly believe that our sales team is better equipped to compete in a highly competitive market in this challenging economy as a result of completing the SOS training. I strongly recommend Dr. Teplitz and the Switched-On Selling seminar to anyone who wants their company's sales team to reach their full potential."

Kevin J. Kordek  
President/CEO  
A-Active Termite & Pest Control Company

"Before I completed your course, I was averaging one insurance sale a week, then afterwards it went to 3.5 sales a week. After five months of maintaining this level, I changed companies and my sales increased even more dramatically. After my first five weeks, I was the top agent in the office."

Veda Stone, Insurance Agent

"Dr. Jerry Teplitz' Switched-On Selling seminar is the missing piece in sales training. It's great at getting rid of the head trash that salespeople struggle with. Jerry is the ONLY person I have brought into my business and put in front of my clients in the past 8 years to do his own program. The bottom line is go the seminar! "

Brad McDonald  
Sandler Training Hampton Roads

"Things have certainly changed Jerry. For the better...The two associates I sent to your Switched-On Selling seminar have certainly been "switched on" and I've noticed a considerable difference in attitude and performance. Your seminar made them both more productive and successful for them and the organization."

Jim Weigl  
President  
Virginia Toy and Novelty Company

"The day after the seminar, the results were instantaneous. We had closed seven contracts, seven times more than we had done during the preceding eight months. By the end of the week we had 18 signed contracts."

Serge Gravelle, Webmaster

"We just completed Dr. Jerry Teplitz "Switched-on Selling" seminar and I could not have been happier with the results. Dr. Teplitz has a way of grabbing the attendee's attention right from the start and to carry their interest throughout the presentation. Feedback from our staff has been positive and all agree it was an uplifting experience. The tone for the day was one of positive interaction, great lessons learned for recharging the sales process and an overall better understanding of the power of our mind."

David Tucker, President  
Midwest Manufacturing Resources Inc.  
Haas Factory Outlet

**Yes!** Register me for the one-day  
**Switched-On Selling Seminar** on:

**June 29, 2018**

Time: 9:00 am - 5:00 pm

Location: TechCode

1172 Castro Street

Mountain View, CA 94040

I am registering for:

**Early Registration @ \$397 (until June 15)**

You'll receive a free e-book of the book *Switched-On Selling: Balance Your Brain For Sales Success*

Includes lunch and snacks

**Late Registration @ \$497  
(Begins June 16, 2018)**

Enclosed is my \$100 deposit which is refundable up to 10 days before the class.

I'd like to pay by credit card.

I've enclosed my check.

I understand that Switched-On Selling is backed by a no-risk, no-hassle, 100% money-back guarantee at the conclusion of the day.

**Mail to: Jerry Teplitz Enterprises Inc., 1304 Woodhurst Drive, Virginia Beach, VA 23454**

**Or Call 1-800-77-RELAX, or Email [Info@Teplitz.com](mailto:Info@Teplitz.com)**

**[www.Teplitz.com](http://www.Teplitz.com)**

## Registration Form

Print Name

Company

Address

City

State

Zip

Day Phone #

Cell Phone #

Email

Visa/Mastercard/AmEx/Discover #

Expires

CVV#

Signature